The Dusk Team

From Dawn to Dusk, you can count on us.

How will we sell your home?

- Online Virtual Tour
- Open Houses
- Custom sign
- Website <u>www.duskteam.com</u>
- Print
- Direct Mail
- Email Marketing
- Facebook
- Twitter

Virtual Tour

- Accessible from our website and MLS
- Professional photographers capture images of your home and enable prospect buyers to peruse 360 degree panoramic views conveniently online
- OBEO provides an easy user interface to view photos or the tour with a large bandwith, which reduces buffering and wait times for prospect buyers.





Agent open houses

• Controlled open houses for the public (if desired)

Custom Sign

Our custom signs have LED lights above them and are finished with reflective materials – rain or shine, day or night, your sign is illuminated



Website www.duskteam.com

- Linked to MLS and our virtual tours meaning more traffic is driven to your listing
- Our site is currently undergoing a refresh so we keep current and serve customers and prospects better





We purchase full-colour ad space in publications locally and in the GTA area so we get your listing in front of a relevant audience with distribution such as:

- Toronto Newspapers (GTA)
- Brampton Guardian (Brampton and area)

Direct Mail

- We believe in continuing the client relationship after the deal is done because a large source of our business is generated from referrals
- We send our client database a monthly newsletter along with an inspirational card to display in their home, from which we have had positive feedback
- The next time our previous clients or a friend or family member is looking to purchase a new home, these monthly updates keep our listings top of mind



- Through our website, we collect prospect email addresses as well as maintain a database of previous clients
 - We use email marketing as a way to reach interested clientele and notify them of our listings
 - We reinforce our direct mail strategy by following up with our existing clientele

The combination of marketing tactics, direct mail and online, has been proven to uplift results:

When a combination of email and DM are sent to a consumer, the campaign response rate triples (Source: Axciom Digital)

Asking for an email address generates a prospect data pool that is 25% higher quality than renting email lists (Source: Email Experience Council)

90% = The percentage of users who will use email to engage with and determine the value of a relationship with a company based on that company's email program (Jupiter)

Facebook

facebook

The more places we are, the more people can find your listing

We have a ٨ Facebook Page as well as run targeted banner ads on Facebook





who are not already connected to The

Twitter

- We increase the buzz around your listing by tweeting links to your virtual tour and features of the home to grab the attention of prospect buyers in the Twitter space online
- The more places we are, the more people can find your listing



Thank You

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